



AGENDA
SUBJECT TO CHANGE

8:30 AM	9:00 AM	Trade Show + Networking						
9:00 AM	9:30 AM	Welcome Comments & Opening Keynote: State of the Puget Sound Apartment Market						
9:30 AM	10:15 AM	Landlord Law #1	Status of the Legal Changes for Landlords: COVID Proclamations, New Statutes, CDC Bans and HUD	Alternative Solutions to the Housing Crisis: The Re-Emergence of Co-Living	Safety and Energy Efficiency	Landlord Mitigation & Tenancy Preservation Programs	Role of the Playground on Your Property	
10:15 AM	10:45 AM	Trade Show + Networking						
10:45 AM	11:30 AM	Landlord Law #2	Changes to Landlord-Tenant Law in Washington - Seattle & COVID Specific	How to Sell Your Rental Property and Maximize Tax Savings & Passive Income	How to Build "Virtual" Community-Community Events in the Age of COVID	How to Successfully Adapt to Managing Your Rental Properties During the Pandemic	Winter is Here! Tips for Winter Maintenance	
11:30 AM	12:00 PM	Trade Show + Networking						
12:00 AM	12:30 PM	Lunch Keynote Leading During Times of Change						
12:30 PM	1:15 PM	Landlord Law #3	Property Managers: 20 Tips to Avoid Legal Problems with Residents	Digital Lease Signing & Applications	Don't Kill Your Golden Goose - Succession Strategies to Protect & Perpetuate Your Business	Rental Property Solar and Tax Credits	Green Business: A Simple Guide to Sustainable Landlording	
1:15 PM	1:45 PM	Trade Show + Networking						
1:45 PM	2:30 PM	How 3rd Party Inspections Protect Your Assets	Assistance and Companion Animals Under New HUD Guidelines	Virtual Tours: How to Succeed	Future of Property Management/Leasing	Collecting Past Tenant Damages	Reduce Expenses with Clean Tech Upgrades and Amp Up Car Charging Capacity	
2:30 PM	3:00 PM	Trade Show + Networking						
3:00 PM	3:30 PM	Closing Keynote Session & Giveaways Innovative Marketing Strategies and Trends						